



# DEFENSE LOGISTICS AGENCY DISTRIBUTION SMALL BUSINESS

As a major subordinate command, [DLA Distribution](#) is the leading provider of global distribution support to America's military and other federal agencies, and it comprises of more than 10,000 military and civilian employees. Located in eight countries and 20 states and territories, it delivers best-value supply chain solutions including receiving, storing and issuing supplies to increase warfighter readiness.



## WHAT DOES DISTRIBUTION PROCURE?

Services		Supplies	
	Storage, Distribution, Warehousing, MHE Maintenance, and Janitorial		Materials Handling Equipment (MHE)
	Maintenance, Repair or Alteration of Real Property (Facility Repair & Minor Construction)		Containers, Packaging, and Packing Supplies (Boxes)
	Automated Data Processing & Telecommunications IT		Furniture
	Maintenance, Repair and Rebuilding of Maintenance Equipment		Office Supplies & Devices
	Professional, Administrative, and Management Support		Electric Wire, and Electrical Power & Distribution Equipment



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## WHERE TO FIND PROCUREMENT OPPORTUNITIES

The DLA Distribution sites use the [Federal Business Opportunities \(FedBizOpps\) website](http://www.fbo.gov) at [www.fbo.gov](http://www.fbo.gov) for posting of their opportunities.

Search for DLA Distribution opportunities and notices in [FedBizOpps](http://www.fbo.gov) using the following codes.

Site	Department of Defense Activity Address Code (DoDAAC)		
New Cumberland, Pennsylvania	SP3300		

Most of DLA Distribution's over-land transportation is booked using agreements executed by U.S. Transportation Command. Please contact [US TRANSCOM Small Business Office](mailto:transcom.smallbusiness@mail.mil) for more information:

Phone: (618) 220-7091 Email: [transcom.smallbusiness@mail.mil](mailto:transcom.smallbusiness@mail.mil) Website: [www.ustranscom.mil/dbw/osbp.cfm](http://www.ustranscom.mil/dbw/osbp.cfm)

You may also want to contact the [General Services Administration \(GSA\)](http://www.gsa.gov) about Federal Supply Schedule 81 I B, for shipping, packaging, and packing supplies: [www.gsa.gov/portal/category/26754](http://www.gsa.gov/portal/category/26754)

## FISCAL YEAR (FY) 2019 & 2020 FORECASTED OPPORTUNITIES

### Distribution Opportunities

Type	Program/Product	Value	ESTIMATED SOLICITATION RELEASE	
			FY 19	FY 20
MAJOR ACQUISITIONS FAR-Based Actions	Global Services Contract (DLA contingency initiative) (4 <sup>th</sup> Qtr FY18)	TBD	✓	
	Jacksonville, FL re-compete (4 <sup>th</sup> Qtr FY18)	\$35M	✓	
	Corpus Christi, TX Retail re-compete (1 <sup>st</sup> Qtr)	\$7M	✓	
	Distribution Warehouse Modernization (2 <sup>nd</sup> Qtr)	TBD	✓	
	Cherry Point, NC re-compete (2 <sup>nd</sup> Qtr)	\$40M	✓	
	CONUS MHE Maintenance (2 <sup>nd</sup> Qtr)	\$6M	✓	
	Automated Storage Norfolk, VA (2 <sup>nd</sup> Qtr)	\$.5M	✓	
	Vertical Lift Module Storage System (1 <sup>st</sup> Qtr)	TBD		✓
	San Diego, CA re-compete (1 <sup>st</sup> Qtr)	\$50M		✓
	Norfolk Shipyard Retail re-compete (1 <sup>st</sup> Qtr)	\$40M		✓
	Albany, GA Retail re-compete (2 <sup>nd</sup> Qtr)	\$15M		✓

(Estimated Release Date)

(Value Based on Last Award)

**~\$200M in Business Opportunities Available in FY19/FY20**

## DLA DISTRIBUTION SMALL BUSINESS OFFICE CONTACT INFORMATION

<b>Email:</b> Associate Director: Andrew Tulli	<a href="mailto:DLA.Distribution.OSBP@dla.mil">DLA.Distribution.OSBP@dla.mil</a> 717-770-8442
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## WHERE TO FIND ADDITIONAL INFORMATION & RESOURCES

Additional information and resources can be found on the [DLA Small Business website](http://www.dla.mil/smallbusiness) at [www.dla.mil/smallbusiness](http://www.dla.mil/smallbusiness).

Review the [training page](http://www.dla.mil/SmallBusiness/Resources/Training/) at [www.dla.mil/SmallBusiness/Resources/Training/](http://www.dla.mil/SmallBusiness/Resources/Training/) to see videos that walk through the [vendor shipping requirements](#), the steps for [how to process customer returns for military customers](#), and a walkthrough of [consolidation and containerization requirements for vendors](#).

Visit [DLA Distribution's](http://www.dla.mil/Distribution) website at [www.dla.mil/Distribution](http://www.dla.mil/Distribution) for more information specific to DLA Distribution.